

# DATA AGRO LIMITED

CORPORATE BRIEFING SESSION  
FINANCIALS FOR THE YEAR ENDED JUNE 30, 2019



# CONTENTS

- 1. *INTRODUCTION*
- 2. *DATA AGRO'S CAPABILITIES FOR A SEED PROGRAM*
- 3. *DATA AGRO'S PRODUCT LINE*
- 4. *COMPANY GOAL FOR THE NEXT 5 YEARS*
- 5. *FINANCIAL INFORMATIONS*

# PART – I

## INTRODUCTION



# *DATA AGRO LIMITED*

- ❖ *LOCATED AT 8-KM. KABIRWALA ROAD, KHANEWAL.*
- ❖ *STARTED AS DELINTED COTTON SEED PRODUCTION AND MARKETING COMPANY IN 1992.*
- ❖ *LATER ON, SEEDS OF OTHER COMMODITY CROPS AS WELL AS VALUE ADDED PRODUCTS WERE ADDED IN THE PRODUCT LINE.*

# **PART – II**

## **DATA AGRO'S CAPABILITIES FOR A SEED PROGRAM**



# ***DATA AGRO LIMITED***

**DATA AGRO HAS GOT THE CAPABILITIES OF:**

1. **PRODUCTION**
2. **MARKETING &**
3. **RESEARCH**

**ON SEEDS OF IMPORTANT AGRICULTURAL  
CROPS GROWN IN PAKISTAN**

# ***1. SEED PRODUCTION PROGRAM***

**DATA AGRO HAS GOT**

- 1. AGRICULTURAL LAND,**
- 2. SEED PROCESSING PLANT**
- 3. TECNICAL KHNOW HOW, AND**
- 4. PROPER MAN POWER**

**TO RUN AN IDEAL SEED PRODUCTION PROGRAM.**

# ***COMPUTERIZED DILUTE SULFURIC ACID COTTON SEED DELINTING PLANT***





## 2. MARKETING NETWORK

DATA AGRO HAS ESTABLISHED ITS DEALERS NETWORK IN COTTON BELT, AS WELL AS IN THE CORN BELT FOR MARKETING OF ITS PRODUCTS.

# **HYBRID CORN RESEARCH PROGRAM**

- ❖ **DATA AGRO LIMITED PRODUCES AND EVALUATES 1000-2000 CORN HYBRID COMBINATIONS EVERY YEAR.**
- ❖ **FOR EVALUATION AND RELEASE OF THE MATERIALS, INTERNATIONAL PROTOCOLS ARE FOLLOWED.**



# HYBRID CORN RESEARCH PROGRAM



# DATA AGRO'S RESEARCH AND DEVELOPMENT PROGRAM

FROM THE RESEARCH WORK ON **SORGHUM SUDANGRASS** AND **SOYBEANS**, WE HAVE BEEN ABLE TO RELEASE :

- ❖ **TWO SORGHUM SUDANGRASS HYBRIDS.**
- ❖ **TWO SOYBEAN VARIETIES FOR GRAIN AND TWO VARIETIES FOR FORAGE PURPOSE.**

# PART III

## DATA AGRO'S PRODUCT LINE





# ***DATA AGRO'S PRODUCT LINE (COMMODITY CROPS)***

- 1. COTTON***
- 2. WHEAT***
- 3. PADDY***
- 4. OKRA & PULSES***

***(IN ALL THE CROPS, LOCALLY APPROVED  
VARIETIES / CULTIVARS ARE MULTIPLIED)***

# ***COTTON SEED PRODUCTION***





# ***WHEAT SEED PRODUCTION***





# ***PADDY SEED PRODUCTION***





# ***OKRA SEED PRODUCTION***



# ***DATA AGRO'S PRODUCT LINE (VALUE ADDED PRODUCTS)***

## ***HYBRID CORN***

- ❖ ***SPRING SEASON***      ***2236, 27D65,  
37T55***
- ❖ ***AUTUMN SEASON***      ***3366, 3377,  
2271, 2468***
- ❖ ***SILAGE CORN***      ***2271, 2468***

# ***SORGHUM SUDANGRASS HYBRIDS***

- ***1. SSG EVERGREEN 786***
- ***2. SSG RASBHARI***

# **PART IV**

## **DATA AGRO'S COMPANY GOAL**

# ***DATA AGRO'S COMPANY GOAL FOR THE NEXT FIVE YEARS***

- **DATA AGRO IS PLANNING TO INCREASE THE VOLUME OF PRODUCTION AND MARKETING OF SEEDS, ESPECIALLY OF THE VALUE ADDED PRODUCTS, IN GEOMETRIC PROPORTIONS DURING THE NEXT FIVE YEARS.**

## PART V

# FINANCIAL INFORMATION

## Six Years Financial Summary 2014-2019

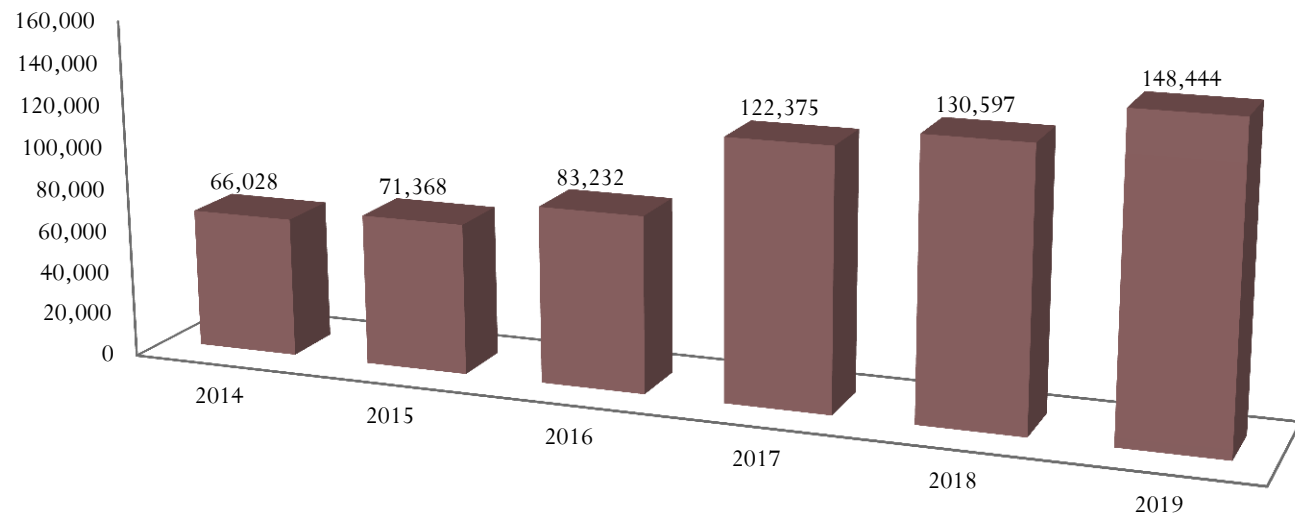
# Six Year Balance Sheet Data

	2019 Rupees	2018 Rupees (Restated)	2017 Rupees (Restated)	2016 Rupees	2015 Rupees	2014 Rupees
<b>EQUITY AND LIABILITIES</b>						
<b>SHARE CAPITAL AND RESERVES</b>						
<b>Authorised Capital</b>						
5,000,000 Ordinary shares of Rs. 10 each	50,000,000	50,000,000	50,000,000	50,000,000	50,000,000	50,000,000
<b>Issued, subscribed and paid up capital</b>						
4,000,000 Ordinary shares of Rs. 10 each	40,000,000	40,000,000	40,000,000	40,000,000	40,000,000	40,000,000
Surplus on revaluation of property, plant and equipment	69,665,356	48,940,095	52,018,375	66,211,071	34,017,751	36,830,425
Revenue reserves	(10,081,514)	2,011,249	(4,262,688)	(17,471,406)	(15,947,685)	(18,146,479)
	99,583,842	90,951,344	87,755,687	88,739,665	58,070,066	58,683,946
Loan from director	27,878,943	24,378,943	24,378,943	26,378,943	27,878,943	32,378,943
<b>NON - CURRENT LIABILITIES</b>						
Deferred liabilities	51,620,275	27,883,142	27,540,931	24,990,637	18,349,148	17,549,305
	51,620,275	27,883,142	27,540,931	24,990,637	18,349,148	17,549,305
<b>CURRENT LIABILITIES</b>						
Trade and other payables	20,066,670	20,562,945	21,186,343	9,532,861	12,535,271	13,155,462
Current maturity of long term liabilities	-	-	-	-	-	244,724
Provision for taxation	4,139,303	4,155,430	3,797,585	2,860,351	1,381,027	1,327,624
	24,205,973	24,718,375	24,983,928	12,393,212	13,916,298	14,727,810
<b>CONTINGENCIES AND COMMITMENTS</b>						
	-	-	-	-	-	-
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>203,289,033</b>	<b>167,931,805</b>	<b>164,659,489</b>	<b>152,502,457</b>	<b>118,214,456</b>	<b>123,340,004</b>
<b>ASSETS</b>						
<b>NON - CURRENT ASSETS</b>						
<b>Property, plant and equipment</b>	99,028,064	75,660,922	83,023,316	87,581,255	59,300,218	64,435,279
<b>CURRENT ASSETS</b>						
Stores, spare parts and loose tools	4,792,724	3,893,053	4,122,022	2,921,558	3,167,979	2,759,544
Stock in trade	31,059,304	30,032,857	30,224,786	13,715,779	17,256,540	19,485,429
Trade debts-unsecured	51,183,004	40,243,065	34,120,028	30,819,081	27,145,995	18,387,392
Loans and advances-unsecured	9,466,544	6,674,227	6,245,923	6,381,101	4,609,397	6,368,593
Trade deposits and short term prepayments	2,541,547	2,302,774	1,840,030	2,594,738	2,704,031	4,296,586
Tax refunds due from the Government	-	465,559	465,559	465,559	465,559	465,559
Cash and bank balances	5,217,846	8,659,348	4,617,825	8,023,386	3,564,737	7,141,622
	104,260,969	92,270,883	81,636,173	64,921,202	58,914,238	58,904,725
<b>TOTAL ASSETS</b>	<b>203,289,033</b>	<b>167,931,805</b>	<b>164,659,489</b>	<b>152,502,457</b>	<b>118,214,456</b>	<b>123,340,004</b>



	2019 Rupees	2018 Rupees (Restated)	2017 Rupees (Restated)	2016 Rupees	2015 Rupees	2014 Rupees
Turnover	148,444,493	130,597,599	122,375,954	83,232,427	71,368,446	66,028,119
Cost of sales	<u>117,717,725</u>	<u>103,292,839</u>	<u>95,118,324</u>	<u>61,565,184</u>	<u>60,186,814</u>	<u>54,850,083</u>
<b>Gross profit</b>	<b>30,726,768</b>	<b>27,304,760</b>	<b>27,257,630</b>	<b>21,667,243</b>	<b>11,181,632</b>	<b>11,178,036</b>
Administrative expenses	<u>16,742,984</u>	<u>13,287,148</u>	<u>12,527,195</u>	<u>9,414,221</u>	<u>6,078,428</u>	<u>6,200,118</u>
Distribution cost	<u>6,956,270</u>	<u>7,130,654</u>	<u>9,001,486</u>	<u>11,273,471</u>	<u>3,304,277</u>	<u>3,628,250</u>
	<u>23,699,255</u>	<u>20,417,802</u>	<u>21,528,681</u>	<u>20,687,692</u>	<u>9,382,705</u>	<u>9,828,368</u>
<b>Operating profit / (loss)</b>	<b>7,027,514</b>	<b>6,886,958</b>	<b>5,728,949</b>	<b>979,551</b>	<b>1,798,927</b>	<b>1,349,668</b>
Finance cost	<u>1,018,038</u>	<u>907,381</u>	<u>740,809</u>	<u>852,870</u>	<u>722,622</u>	<u>597,684</u>
	<u>6,009,476</u>	<u>5,979,577</u>	<u>4,988,140</u>	<u>126,681</u>	<u>1,076,305</u>	<u>751,984</u>
Other income	<u>293,279</u>	<u>897,764</u>	<u>77,770</u>	<u>3,937,610</u>	<u>81,050</u>	<u>276,481</u>
<b>Profit before taxation</b>	<b>6,302,755</b>	<b>6,877,341</b>	<b>5,065,910</b>	<b>4,064,291</b>	<b>1,157,355</b>	<b>1,028,465</b>
Taxation	<u>21,883,697</u>	<u>3,766,636</u>	<u>2,728,309</u>	<u>8,654,350</u>	<u>1,879,412</u>	<u>(2,479,644)</u>
<b>Profit/(loss) after taxation</b>	<b>(15,580,942)</b>	<b>3,110,705</b>	<b>2,337,601</b>	<b>(4,590,059)</b>	<b>(722,057)</b>	<b>3,508,109</b>
<b>Total comprehensive income/(loss) for the year</b>	<b><u>389,957</u></b>	<b><u>84,952</u></b>	<b><u>214,132</u></b>	<b><u>2,137,157</u></b>	<b><u>108,177</u></b>	<b><u>(80,896)</u></b>
	<b>(15,190,985)</b>	<b>3,195,657</b>	<b>2,551,733</b>	<b>(2,452,902)</b>	<b>(613,880)</b>	<b>3,427,213</b>
<b>Unappropriated profit/(loss) b/f</b>	<b>2,011,249</b>	<b>(4,262,688)</b>	<b>(17,471,406)</b>	<b>(15,947,685)</b>	<b>(18,146,479)</b>	<b>(24,866,686)</b>
<b>Transfer from surplus on revaluation of fixed assets</b>	<b>3,098,222</b>	<b>3,078,280</b>	<b>10,656,985</b>	<b>929,181</b>	<b>2,812,674</b>	<b>3,292,994</b>
<b>Accumulated profit/(losses) transferred to balance sheet</b>	<b><u>(10,081,514)</u></b>	<b><u>2,011,249</u></b>	<b><u>(4,262,688)</u></b>	<b><u>(17,471,406)</u></b>	<b><u>(15,947,685)</u></b>	<b><u>(18,146,479)</u></b>

## SALE FIGURES OF LAST SIX YEARS



■ SALE RUPEES. ...000....

# ***THANK YOU***

